

Matrix-Q Human Capital

We connect talented professionals like you with dynamic entrepreneurial organizations, projects, startups and challenges that value endeavor, growth and innovation.

WE SPECIALIZE IN PROVIDING EXCEPTIONAL OPPORTUNITIES FOR ASPIRING AND EXPERIENCED ENTREPRENEURS, INTRAPRENEURS, AND SOLOPRENEURS, ONLY.

<https://matrix-q.studio/#humancapital>

Your uniqueness, life experience, and knowledge are the answers to an audience and a time-sensitive opportunity we are about to discover

CHANGE YOUR FUTURE, UPGRADE YOUR PRESENT

Matrix-Q METHOD

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Co-Founders for Innovative Technology Startup: Personal Security and Cybersecurity

- **Location:**** Utrecht, The Netherlands
- **Modality:**** Hybrid (Remote/On-site)
- **Intensity:**** Part-Time / Full-Time
- **Company Type:**** Startup Seed
- **Trial:**** Apprenticeship/Cofounder Program

****About Us****

We are a purpose-driven startup founded by Luis Daniel Maldonado Fonken, a passionate entrepreneur and investor with a strong background in multidisciplinary research and innovation since 1993. Our focus is on developing innovative technology and knowledge for security and cybersecurity services. We believe in a holistic, data-driven approach, leveraging artificial intelligence and innovative algorithms to create cutting-edge solutions.

****Our Mission & Vision****

****Vision**:** To revolutionize the security and cybersecurity landscape by integrating advanced technology, innovative algorithms, and holistic approaches to create safer digital and physical environments.

****Mission**:** We are committed to empowering individuals and organizations to enhance their security and cybersecurity capabilities through innovative programs, holistic coaching, and AI-driven solutions.

****Job Opportunity Overview****

****Position:**** Co-Founders for Innovative Technology Startup: Personal Security and Cybersecurity

We are seeking highly motivated and talented individuals to join our team as co-founders. As a co-founder, you will play a crucial role in shaping the direction of our startup and driving its success. This role offers hands-on experience and allows candidates to work closely with each other as a collective, creating innovative solutions and serving a growing international audience.

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Key Responsibilities

- **Strategic Development**: Collaborate with the founding team to develop and execute the company's vision and strategy.
- **Technology Innovation**: Contribute to the development of innovative technology solutions for security and cybersecurity services.
- **Business Growth**: Drive the growth and expansion of the company through strategic partnerships and business development efforts.
- **Team Leadership**: Lead and manage a multidisciplinary team of professionals.
- **Industry Trends**: Stay up-to-date with the latest industry trends and technologies.
- **Marketing and Sales**: Utilize sales, marketing, communication, and negotiation skills to promote our products and services.

Qualifications and Experience

We welcome both experienced founders and aspiring entrepreneurs. Ideal candidates should have:

- **Technical Expertise**: Strong background in technology, with expertise in areas such as artificial intelligence, data analytics, or cybersecurity.
- **Leadership Experience**: Proven experience in a leadership role, preferably in a startup or technology-driven environment.
- **Communication Skills**: Excellent communication and interpersonal skills.
- **Team Collaboration**: Ability to work effectively in a team and collaborate with diverse stakeholders.
- **Entrepreneurial Mindset**: Entrepreneurial mindset with a passion for innovation and problem-solving.
- **Security Knowledge**: Familiarity with either personal security or cybersecurity services and challenges is desirable.
- **Holistic Perspective**: Experience in security, personal security, and/or cybersecurity is highly desirable, but not compulsory. Training will be provided.

Training & Development

Co-founders will receive up to 5000 EUR worth of training in:

- **Matrix-Q Methodology**: Tools, Skills, Algorithms, Products, and Programs.
- **Entrepreneurship**: Innovative strategies for solopreneurship and bootstrapping.
- **Technology**: Advanced AI and cybersecurity solutions.
- **Personal Growth**: Holistic development programs.
- **Marketing & Sales**: Effective strategies to promote and sell products.
- **Leadership & Management**: Leading and managing multidisciplinary teams.

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Work Arrangement

Candidates may join on a full-time or part-time basis. The company operates with an online remote work setup, but due to the security-sensitive nature of our work, we also schedule meetings at our venue. We will conduct a careful background scan of candidates to ensure the safety and integrity of our team. Candidates will be enrolled in an apprenticeship program to acquire knowledge and skills as solopreneurs bootstrappers, and personal security utilizing Matrix-Q Knowledge. After the apprenticeship eligible candidates will enroll in a co-founder program, engaging in business development, with rewarding outcome based compensation, for the startup development.

Compensation & Rewards

- ****Equity Opportunities****: Compensation for co-founders will be based on a share of revenue, with a trial period and challenges to qualify for an equity shareholder role.
- ****Growth-Based Rewards****: As the company grows, so will your compensation.
- ****Internship Opportunities****: We also welcome interns who are eager to learn and build a career with us.
- ****Future Compensation Streams****: Additional compensation streams, assets, and income opportunities will be developed in 2024.

How to Apply

If you are excited about the opportunity to join a dynamic and innovative technology startup, please submit your resume and a cover letter outlining your relevant experience and why you are interested in this role. After the application, shortlisted candidates will be invited to an information session. If candidates to co-founders want to offer a contribution in knowledge, technology partnership, assets, or capital, they are also welcome to suggest their conditions. The business activity will start in 2024. We have already developed a set of products, made investments, and tested tools for 2 years.

Contact Information

For any questions or further information, please contact us at WhatsApp +31626673380 or email [\[welcome@matrix-q.studio\]](mailto:welcome@matrix-q.studio)(mailto:welcome@matrix-q.studio).

Warning Notice

****No third party has been contracted to manage or monitor the recruiting program. Candidates should refrain from asking for, receiving, or sharing information from third parties. Protect your privacy and your chance to be enrolled.****

Join Us

If you are ready to enhance your business skills and become a part of our innovative team, apply now to be part of our transformative 3-month apprenticeship program!