

Matrix-Q Human Capital

We connect talented professionals like you with dynamic entrepreneurial organizations, projects, startups and challenges that value endeavor, growth and innovation.

WE SPECIALIZE IN PROVIDING EXCEPTIONAL OPPORTUNITIES FOR ASPIRING AND EXPERIENCED ENTREPRENEURS, INTRAPRENEURS, AND SOLOPRENEURS, ONLY.

<https://matrix-q.studio/#humancapital>

Your uniqueness, life experience, and knowledge are the answers to an audience and a time-sensitive opportunity we are about to discover

CHANGE YOUR FUTURE, UPGRADE YOUR PRESENT

Matrix-Q (studio)
Matrix-Q METHOD
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Performers Agent for Handpan Sound Artist

Position: Performers Agent
 #### Location: Remote (with occasional travel)
 #### Job Type: Part-Time/Project-based

About Us:

We are a dynamic Handpan sounds school specializing in the unique and captivating world of handpan sound artistry, as well as in diverse applications of handpan sounds for personal growth, health, quality of life, leisure, brain performance enhancement, and consciousness. Our mission is to promote and support the handpan artists of our school and our founder, Luis Daniel Maldonado Fonken, providing them with opportunities to perform live, online, outdoors, in private settings, and at various venues. We are passionate about bringing the soothing and enchanting sounds of the handpan to diverse audiences worldwide.

Job Description:

We are seeking a dedicated and experienced Agent to join our team. The ideal candidate will have a strong background in artist management, excellent communication skills, and a deep appreciation for handpan music. This role involves managing all aspects of our handpan artists' careers, from booking performances to promoting their work and negotiating contracts.

Responsibilities:

- **Artist Representation:** Act as the primary representative for our Handpan school artists, and for Luis Daniel Maldonado Fonken, managing their schedules, bookings, and contracts.
- **Booking Management:** Secure performance opportunities for artists in various settings, including live shows, online events, outdoor festivals, private gatherings, and venue concerts.
- **Promotion and Marketing:** Develop and implement marketing strategies to increase visibility and audience engagement for our handpan artists.
- **Contract Negotiation:** Handle negotiations with event organizers, venues, and clients to secure favorable terms for our artists.
- **Client Relations:** Build and maintain strong relationships with event organizers, promoters, and other industry professionals.
- **Logistics Coordination:** Oversee all logistical aspects of performances, including travel arrangements, accommodations, and equipment needs.
- **Talent Development:** Provide guidance and support to artists to help them grow and develop their careers.

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Qualifications:

- **Experience:** Minimum of 3 years of experience as a performers agent, artist manager, or in a similar role within the music industry.
- **Knowledge:** Strong understanding of the music industry, particularly in niche genres such as handpan music.
- **Skills:** Excellent negotiation, communication, and organizational skills.
- **Network:** Established connections within the music and entertainment industry.
- **Passion:** Genuine appreciation for handpan music and a desire to promote and support artists in this genre.
- **Flexibility:** Willingness to travel occasionally for events and performances.

Benefits:

- Performance-based bonuses
- Flexible working environment
- Opportunity to work with Luis Daniel Maldonado Fonken, handpan artist
- Travel opportunities
- Professional development and growth within the company
- Multiple income streams

How to Apply:

Interested candidates should submit their resume, a cover letter detailing their experience and passion for handpan music, and references in a linkedin message, with the subject line "Performers Agent Application - [Your Name]". As next steps we will schedule a first audio call via whatsapp

Join us in our mission to spread the mesmerizing sounds of the handpan and support the artists who bring this beautiful music to life!